

EMBRACING TECHNOLOGY: TOOLS TO HELP YOU SUCCEED

# **TECH TOOLBOX**

**Powering Your Productivity** 



## Session Content

- Project Management
  - Cathy, Truth or Consequences MainStreet
- Event Management
  - Danielle, DowntownABQ MainStreet Arts & Cultural District
- Gift Cards

MEXICO NSTREET

- Danielle, DowntownABQ MainStreet Arts & Cultural District
- Val, Nob Hill MainStreet
- Donor Management
  - Angela, Corrales MainStreet
- Grantwriting and AI
  - Amy, AMB Consulting/NMMS



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## Project Management Tool Trello

Cathy Mears-Martin

MainStreet Truth or Consequences



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Agenda

- Intro why am I talking about this?!
- Options available
- What is Trello / kanban / waterfall
- Benefits to this type of tool
- Draw backs
- Questions





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### Intro

#### Background: Project Management

- Programme Director in an advertising company
- Reviewed and streamlined processes to deliver projects
- Focus on efficiency

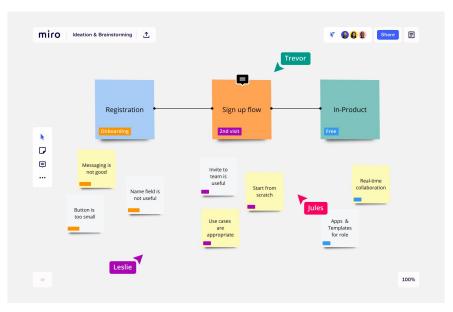


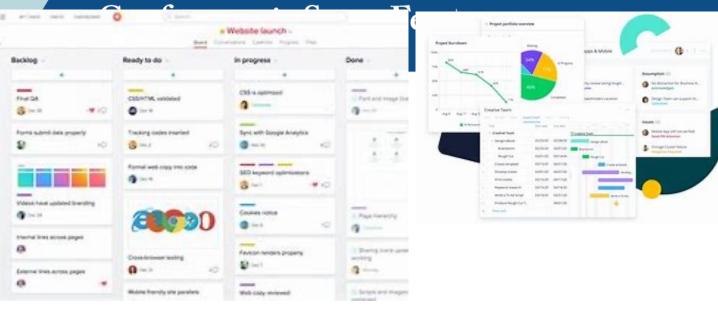
### Available options:

- Asana (free for individuals / small teams)
- Monday.com (14-day free trial)
- Wrike (free for individuals / small teams)
- Smartsheets

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- Miro (free version)
- Jira (free for 10 users)







### What is Trello

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• Online project management tool;

- Assign owners, deadlines, keep history of project / event, add attachments / images, link to other website (google drive), set checklists etc

- Set up as a board > list > card
- Available as an app
- Project management style Kanban
- Kanban vs Agile vs Waterfall



EMBRACING TECHNOLOGY:



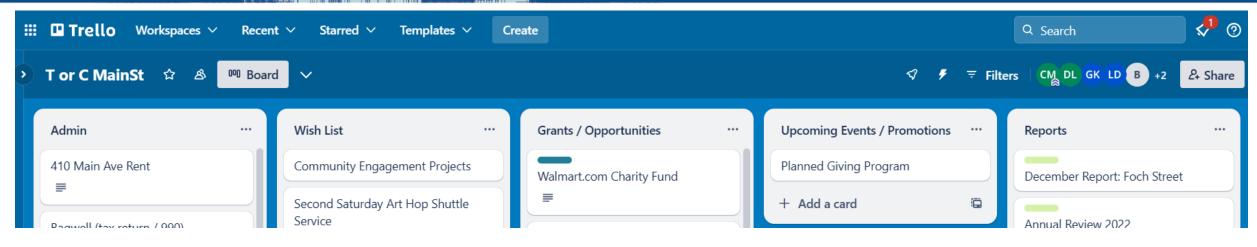
Conference in Santa Fe

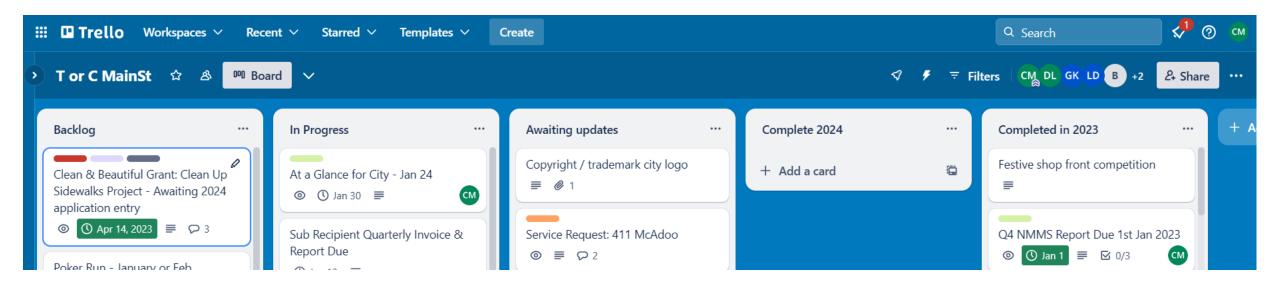
**JANUARY 31 - FEBRUARY 2** 





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T or C MainSt | Trello



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### Benefits to this type of tool

- FREE! And a paid version
- Accountability, clarity of roles and leads for projects / events / actions
- History of projects
- Oversight / visibility
- On the go / Online / On your phone
- Supportive of teams
- Deadline reminders

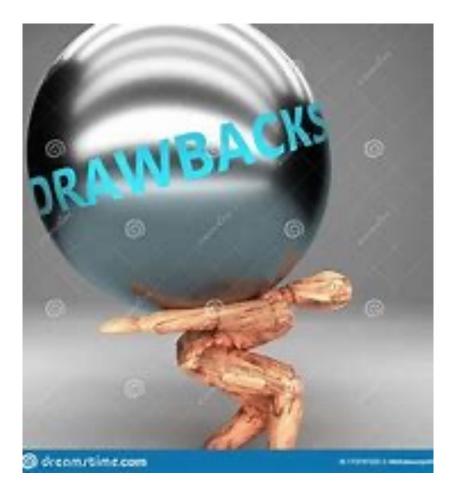




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### Drawbacks?

- Another system / another password to remember
- Online members to have access
- Not all members may want to use it





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# Questions



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## EVENT MANAGEMENT

#### DANIELLE

DowntownABQ MainStreet Arts & Cultural District





## Event Management Software

Mission: To promote and support Downtown Albuquerque's economic, social, and creative vitality through community-driven projects and programs.

Director: Danielle Schlobohm, since 2023

Danielle started her involvement with DowntownABQ MainStreet as a volunteer at the Downtown Growers' Market taking photos of the market. She was later hired as the Assistant Manager and jumped into the world of event organizing. Manage My Market was the first platform to tackle. As DGM and the Arts & Cultural District Grow we needed to find a platform that could host more than just a farmers market. Eventeny showed up unsolicited in her email after a conference.



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manage my market

- Launched in 2008, Portland, Oregon
- Put together by market managers & directors
- Abilities: applications, email to vendors, accounting/invoicing, data/reports, booth scheduling, licensing, documents for vendors, map feature, in person events only
- Specifically aimed at farmers markets
- Cost: \$15 an application + fees reset every year- DGM pays \$3000 annually



- Eventeny was founded on the belief that managing large-scale events with hundreds of exhibitors, vendors, sponsors, and volunteers should not be stressful and burdensome. Our mission is to remove event organizers from being the 5th most stressful job in the world.
- Abilities: multiple applications/events, email to vendors, accounting/invoicing, data/reports, interactive booth scheduling, licensing, documents for vendors, jury, volunteer and sponsorship organization, ticketing & registration, fundraising, surveys, has a corresponding app
- Cost: Free \$240 a month- deals for paying in full, transaction fees





- Downtown Growers' Market: Started 1996, Manage My Market added 2016
  - added due to cash disappearing and too much paperwork
  - moving to Eventeny 2025/2026
- ABQ Artwalk: Started 2018, Eventeny coming 2024
  - added due to growth and better organization
  - used specifically for Art Stop Vendor Market: April September
- ABQ Fermentation & Fungi Fest: Started 2023, Eventeny added 2023
  - added as a first test
  - launched Eventeny last year with this event- went smoothly



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PROS

manage my market

- If you're currently using paper to organize your market, this makes things much easier
- Easy to pull data for funding info
- Easy to search vendors
- Save's vendor card info for easy payment

CONS

- Not very intuitive design
- Does not work well on a phone
- No app available
- Map for event is a separate file and can be involved when it needs to be updated
- Not all vendors are ok with giving card information

eventeny

PROS

- Many more features and abilities than MMM
- Interactive mapping
- Comes with an app!
- Can be cheaper than MMM
- Great Eventeny support team

CONS

- There's a lot to learn
- They're working on a calendar system

## Alternative Software/Tools

- Hopin: Hopin is a suite of audience engagement tools, including StreamYard, Streamable, and Superwave (beta).
- Eventbrite: Eventbrite is a global self-service ticketing platform for live experiences that allows anyone to create, share, find and attend events that fuel their passions and enrich their lives. From music festivals, marathons, conferences, community rallies, and fundraisers, to gaming competitions and air guitar contests. Our mission is to bring the world together through live experiences.
- Zapplication: ZAPP enables artists to apply online to multiple art shows through one central website, ZAPPlication.org. The online application process also allows artists to directly upload digital images of their artwork for jury review. The result is that all artwork in the system is in a consistent, high-quality, digital format. The digital images are presented to the jurors of each show and the system allows them to score online.
- Booth Central: The Easiest to Use All-In-One Platform for Event Promoters.



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## **Questions?**





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## GIFT CARDS

DANIELLE – DowntownABQ MainStreet Arts & Cultural District

VALERIE – Nob Hill MainStreet



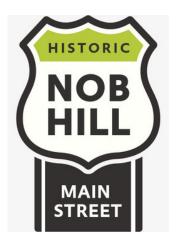




Mission: To promote and support Downtown Albuquerque's economic, social, and creative vitality through community-driven projects and programs.

Director: Danielle Schlobohm, since 2023

DowntownABQ Gift Card launched 2021, 34 businesses



Mission: To build a vibrant Nob Hill through economic development, education, promotion, historic preservation, beautification, and community engagement.

Director: Valerie Osbourn, since 2020 Nob HillABQ Gift Card launched 2022, 26 businesses



What is it? A digital gift card that can be used at multiple businesses based on location.

How much? FREE- for both the organizer and the merchant.

Powered by Mastercard: money goes directly to merchants (no accounting needed).

Community Gift Card: Yiftee supports adding funding to the card for deals, promos and giveaways. This gives MainStreets the ability to directly add funding to their districts.

Promotes the district: Any business can join (organizer approves) and Yiftee provides a self hosted web page for each organizer, the map shows and lists all participating businesses.

Fast & Easy: Set up for both the organizer and merchant are pretty simple and fast.

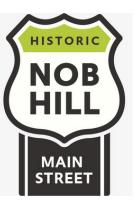


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## How has it been used?



- BOGOS: when funding is secured to support businesses we've offered a buy one gift card get a second free
- Giveaways: partnered with VisitABQ to giveaway cards to Balloon Fiesta visitors to attract to Downtown
- Small Biz Saturday: merged BOGOs with SBS to encourage shopping/dining
- Thank yous: gifted to board, staff and volunteers



- BOGOS: Funding secured through NMRA
- Small Business Saturday: Marketing push via our digital/social media partners
- Giveaways: Planning to use them as prizes for social media content



### Pros & Cons

PROS:

- It's digital!
- Brand it to your organization
- Easily pulled up on a smart phone
- Can be printed
- Simple merchant set-up
- Businesses can jump on/off at any time
- FREE
- Yiftee will provide physical branded marketing materials: business cards, table tents & door clings (not free)
- Yiftee provides the webpage
- Quick support responses from their help desk

CONS:

- It's digital!
- Education- it takes a bit to get folks to wrap their head around it first
- Education: businesses are in charge of training their staff- doesn't always happen
- It's impossible to be available for every card question- mistakes happen, apologies are given
- Getting businesses to promote it has been hard
- Finding funding to offer BOGOS & giveaways
- Need to have a smart phone/understand tech



## How does Yiftee make money?

- Gift Cards that are purchased by a customer are good for a year. Yiftee sends reminders to the customer to spend the card. If they don't use it within the time period Yiftee retains the remaining balance.
- Gift Cards that are purchased as part of a promo/funding: Organizer has the ability to choose the time limit for use. Yiftee and organizer should send reminders. If not used in time it goes back to the organizer's funding pot.
- A small fee is added on the customer side (organizer can choose to pay this if they want)

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## Alternative software/tools

- Most POS systems offer a gift card option that merchants can utilize
- Other stand alone gift card programs: <u>GiftFly</u>, <u>Gift Up</u>, <u>Tango Card</u>, <u>Givex</u>



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## Questions?









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## Donor View Software with Corrales Corrales MAINSTREET

## Corrales MainStreet

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- Corrales is a unique Village in NM
- Neighboring Albuquerque, Rio Rancho & Bernalillo
- Population 8,900 2020 Census
- Known for Agriculture, Equestrian Activity, Arts, History, Music, Growers' Market, Breweries, Wineries, Restaurants, Bosque, Recreation and Retail Shops
- Safest Community in NM in 2022

## Criteria for the Search for a Software

• Affordable Pricing

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- Event Management \*
- Possible Online Auction Management (Covid)
- Volunteer Recruitment/Prospecting & Management
- Ability to integrate with Quickbooks
- Constituent Management
- Texting Capacity



## How We Chose Donor View vs. Alternatives

Most organization management software systems are specifically designed for individual organization(s):

Gyms/Churches/Alumni/Sorority and Fraternities Larger Organizations - Multiple Employees (More expensive due to required/desired capacity)

## Primary Functions for Which CMS Uses Donor View

• Online Auction

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- Total Auction Management Txt and Emailing
- Event Management
- Ticket Sales
- Garden Tour
  - Ticket Sales
- Starry Night
  - Table Map & Ticket Sales



## **Online Auction Functions**

Three consecutive years used 2020-2022

• Pros:

Easy to watch tutorial videos for online auction set-up Available and willing/helpful support staff Easy integration to CMS website Easy connection to bank account and form of payment Can "copy" event – save time each year

## Online Auction Functions – Continued

• Cons:

MEXICO

Required sign on for each constituent/user/auction bidder; frustrated buyers having to reset passwords, getting "locked out"

Additional fee required to utilize txt function (essential to an online auction)

Uploading photos/items was time consuming!! The system is slow moving from screen to screen- may be faster now.

End user interface wasn't very "snazzy" or updated. More layout options desired. Picture size- available fonts, ect.,



## Alternative Platforms Explored

- Lumaverse Nonprofit Easy
- Advanced Solutions International
- Wild Apricot Corrales Arts Center Uses this and likes it\*
- Member Suite

Comp information available - from 2021



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## Questions?





## Integrating AI into Your Grantwriting Efforts

NMMS Winter Conference, February 1, 2024

Amy M. Barnhart, NMMS Revitalization Specialist in Preservation & Non-Profit Resources Development

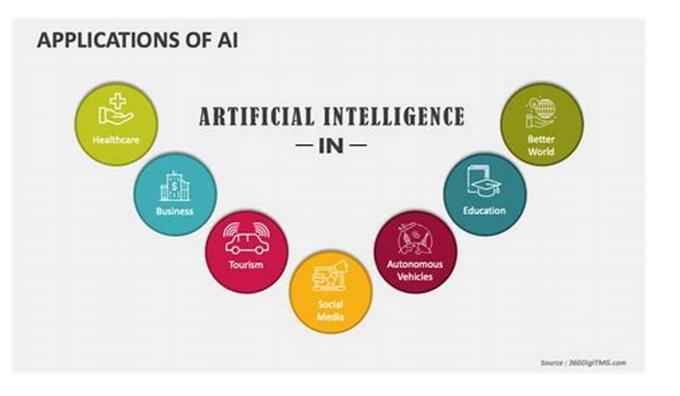


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## AI & Grant Writing

#### What is AI?

- Artificial Intelligence is a machine's ability to perform cognitive functions just like the human brain. These functions include learning, interacting with an environment, solving problems, and even utilizing creativity.
- Al systems get smarter the more they are utilized. With each successive interaction, the system is able to test and measure its outputs and develop expertise in the task that it's been asked to accomplish.



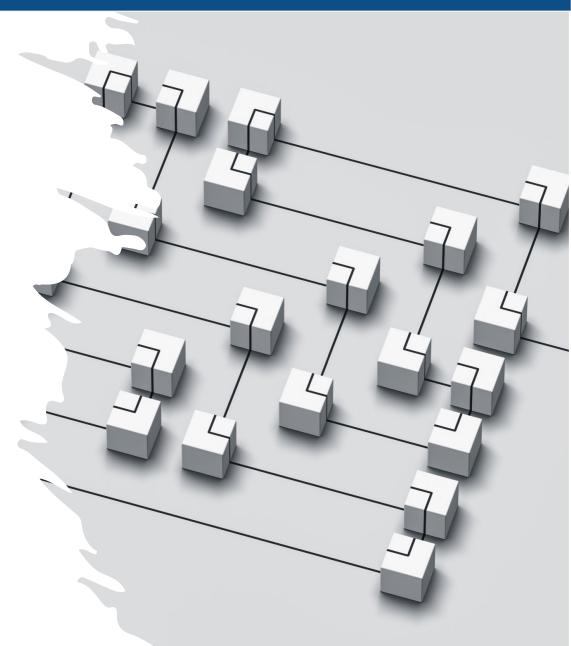
#### Makes Al incredibly effective in any process that requires intelligent decision-making.



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## AI can help with:

- Providing inspiration or ideas for content to include in a grant proposal.
- Writing grant proposal abstracts or summaries.
- Writing specific sections of a grant proposal, such as a project timeline or an evaluation plan.
- Editing and proofreading grant proposals.
- Weaving data and stories into the grant narrative.
- Tailored grant proposal content for individual funders and for specific needs.
- Improving consistency and readability of proposals.
- Supporting consistency across all content grant proposals, summaries, solicitation letters, donor stewardship emails, etc.
- Streamlining the grantwriting process and saving significant amounts of time.





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# AI Tools to Consider Incorporating into Your Grantwriting Efforts

Free and Otherwise

### NEW MEXICO MAINSTREET

## Conference in Santa Fe JANUARY 31 - FEBRUARY 2

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## **OpenAl ChatGPT**



- Needs to "get to know you"
  - More you use it, the better it gets at answering questions for you (learns from its responses to your previous questions).
- Prompts need to be super specific to encourage a more accurate response.
- Can provide structure to proposal writing.
- No citations/sources.
- Inaccurate word counts.
- May not always store your conversation (always save helpful info to your own files).
- Unnecessary "fluff" in its writing
- Free option; \$20/month option has additional tools, more capable model

### **NMRA Mission Statement**

### M You

The mission of the New Mexico Resiliency Alliance is to strengthen the resiliency of New Mexico's rural and underserved communities through mobilizing and leveraging resources and collaborative partnerships that enhance the economic vibrancy and quality of life of its residents.

### ChatGPT

The mission statement of the New Mexico Resiliency Alliance outlines a commitment to strengthening the resiliency of rural and underserved communities in the state of New Mexico. Here's an analysis and breakdown of the key components of the mission:

### 1. Strengthening Resiliency:

• The central focus of the mission is on enhancing the resilience of communities. Resiliency, in this context, refers to the ability of these communities to withstand and recover from challenges, adapt to changing conditions, and thrive in the long term.

#### 2. Rural and Underserved Communities:

• The mission specifically targets rural and underserved communities, recognizing the unique challenges and opportunities they face. This underscores a commitment to addressing disparities and ensuring that all communities have the opportunity to build and sustain resilien.

Message ChatGPT...



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## **NMRA Vision Statement**

### You

This is the vision the New Mexico Resiliency Alliance - The New Mexico Resiliency Alliance envisions a future in which all of New Mexico's communities are resilient, thriving places to live, work, and visit. We define resilient communities as those that have both an awareness of their strengths and a high capacity to utilize those assets to build community while adapting to changing socio-economic conditions in order to sustain economic activity, social connectivity, and quality of life.

#### ChatGPT

The vision outlined by the New Mexico Resiliency Alliance paints a picture of a future where all communities in New Mexico are resilient, thriving, and vibrant places for residents, workers, and visitors. Let's break down and expand on the key components of this vision:

#### 1. Resilient Communities:

- Awareness of Strengths: Resilient communities possess a deep understanding of their unique strengths, assets, and resources. This awareness serves as the foundation for community development and growth.
- High Capacity Utilization: Beyond awareness, these communities demonstrate a high capacity to effectively utilize their strengths. This involves strategic planning, collaboration, and innovation to harnes isting assets for community building.
- O Adaptability to Socio-Economic Changes

Message ChatGPT...

## **AI Generated Problem Statement**

### You

Can you write a problem statement for the New Mexico Resiliency Alliance

### ChatGPT

Certainly! Below is a problem statement for the New Mexico Resiliency Alliance:

#### **Problem Statement:**

In the state of New Mexico, numerous rural and underserved communities face persistent challenges that hinder their ability to achieve resilience, economic vibrancy, and an enhanced quality of life for residents. These challenges stem from a combination of socio-economic factors, resource limitations, and systemic disparities, creating barriers to sustainable community development. Issues such as limited access to economic opportunities, insufficient infrastructure, and disparities in healthcare and education contribute to the vulnerability of these communities in the face of external shocks, economic fluctuations, and environmental changes.

Rural communities often experience a lack of resources and face difficulties in mobilizing the support necessary for comprehensive and sustained development initiatives. Underserved populations within these communities may grapple with reduced access to essential services, hind v their potential for personal and economic advancement. Furthermore, the ongoing impact of historical and systemic





### AI Generated -

## **Measuring the Economic Impact of Placemaking**

M You

How can you measure the economic impact of placemaking

### ChatGPT

Measuring the economic impact of placemaking involves assessing the changes in economic indicators resulting from the creation or improvement of public spaces. While it can be challenging to quantify the full spectrum of economic benefits, several key metrics and methodologies can be employed to gauge the impact. Here are some approaches to measure the economic impact of placemaking:

### 1. Increased Property Values:

- Analyze changes in property values in the vicinity of the placemaking project. Increased property values often indicate a positive perception of the neighborhood, attracting real estate investments.
- 2. Business Activity and Investment:
  - Track the opening of new businesses or expansion of existing ones in the area. Increased business activity and investment can be indicators of a thriving local economy.

### 3. Job Creation:

• Assess the number of jobs created as :  $\checkmark$  ult of the placemaking project. This includes both direct jobs related to the project (construction, maintenance, etc.)

## AI Generated -How to track "foot traffic"

### ChatGPT

Tracking increased foot traffic is crucial for businesses to assess the effectiveness of marketing strategies, promotions, and other initiatives. Here are some methods to help businesses monitor and measure foot traffic:

### 1. Manual Counting:

• Assign staff members to manually count the number of people entering the store during specific time periods. This method is simple but may be less accurate for larger businesses.

#### 2. Foot Traffic Sensors:

- Install foot traffic sensors at entrance points. These sensors use technologies like infrared or video analytics to count the number of people entering and exiting the premises. This provides more accurate data and can track traffic patterns.
- 3. Wi-Fi Tracking:
  - Utilize Wi-Fi tracking technologies that can detect mobile devices within the vicinity. By analyzing the data, businesses can gain insights into the number of unique visitors, repeat visits, and dwell times.
- 4. Bluetooth Beacons:

Implement Rluetooth beacons to detect and communicate with nearby



## Al Generated Biz Training Series Outline

### M You

Give me an outline for a proposal for a business training series on online marketing by a MainStreet Organization

### ChatGPT

Certainly! Below is an outline for a proposal for a business training serie marketing organized by a MainStreet Organization. Adjust the details a needed based on your specific context and goals.

### I. Executive Summary:

- \* Brief overview of the proposed business training series on online mark
- \* Explanation of the objectives and expected outcomes.
- Summary of why online marketing training is crucial for local business

### II. Introduction:

- Introduction to the MainStreet Organization and its mission to support businesses.
- Background information on the importance of online marketing for sm businesses.
- Rationale for organizing a training series on this topic.

### III. Program Objectives:

- Clearly defined and measurable objectives for the online r
- Alignment with the organization's mission and the needs

IV. Target Audience:

- Identification of the target audience, specifying the types entrepreneurs the training series aims to serve.
- Explanation of how the training will cater to the specific new businesses.

### V. Program Content:

- Overview of the key topics to be covered in the training se
  - \* Introduction to Online Marketing: Importance and Tr
  - Social Media Marketing Strategies.
  - Search Engine Optimization (SEO) Basics.
  - Email Marketing for Local Businesses.
  - \* Website Development and Optimization.
  - \* Online Advertising: Options and Best Practices.

### VI. Training Format:

- Description of the training format, including:
  - Workshop sessions.
  - Webinars.
  - Q&A sessions.
  - \* Hands-on exercises.
  - Networking opportunities.

### VII. Schedule and Timeline:

- Detailed schedule for the entire training series.
- Dates, times, and locations for each session.
- Proposed duration for each training module.

### VIII. Trainers and Speakers:

- Information about the trainers and guest speakers.
- Expertise and qualifications of each presenter.
- How their knowledge and experience align with the net
- IX. Registration and Participation:
- ↓



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## **Google Bard**



- Alternative To GPT.
- Provides latest and most up-to-date info by extracting results from the web (many other Al tools lack this feature).
- Responses seem more human-like (conversational versus technical).
- Produces text in different styles, such as news articles, letters, blogs, etc.
  - Allows for customization of content.
- Does not provide sources/citations
- Sometimes produces repetitive and unoriginal responses.

I am offering a training to small business owners on using social media to market their business. What objectives can I use to measure the imact of my training?

- View other drafts 🗸 👘
- Measuring the Impact of Your Social Media Training for Small Businesses

Effective training helps businesses grow. To demonstrate the value of your program, choose metrics that align with your training goals and the specific needs of small businesses. Here are some objectives and metrics to consider:

General Engagement and Growth:

- Increased social media followers: Track growth across relevant platforms before and after training.
- Improved engagement: Monitor likes, comments, shares, and mentions.
- Website traffic from social media: Use analytics tools to see how social media referrals to your website increase.
- Leads generated: Track contact form submissions or other lead capture methods directly attributed to social media activity.

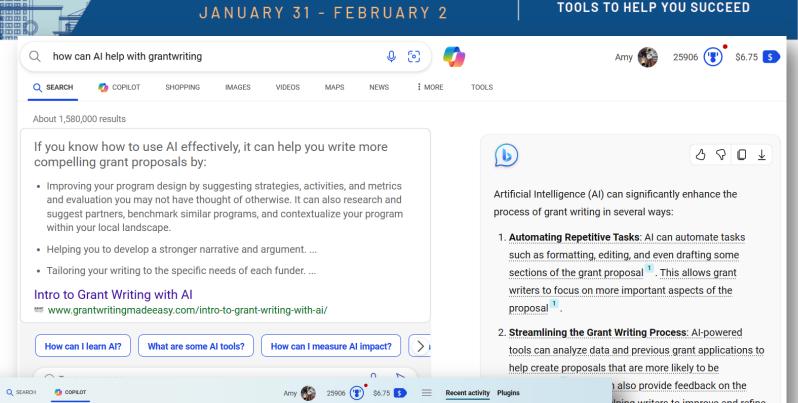
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## **Microsoft Copilot**

- Uses ChapGPT technology •
- Used by Microsoft Bing •
- Integrates with Microsoft Of • apps – Word, Outlook, etc.
- Provides citations/sources •
  - User can identify where the info came from.



**EMBRACING TECHNOLOGY:** 



office he	<ul> <li>Improving your program design by suggesting strategies, activities, and metrics and evaluation you may not have thought of otherwise. It can also research and suggest partners, benchmark similar programs, and contextualize your program within your local landscape.</li> <li>Helping you to develop a stronger narrative and argument</li> <li>Tailoring your writing to the specific needs of each funder</li> <li>Intro to Grant Writing with AI         <ul> <li>www.grantwritingmadeeasy.com/intro-to-grant-writing-with-ai/</li> </ul> </li> <li>How can I learn AI? What are some AI tools? How can I measure AI impact? (</li> </ul>			<ul> <li>Artificial Intelligence (AI) can significantly enhance the process of grant writing in several ways:</li> <li>1. Automating Repetitive Tasks: AI can automate tasks such as formatting, editing, and even drafting some sections of the grant proposal<sup>1</sup>. This allows grant writers to focus on more important aspects of the proposal<sup>1</sup>.</li> <li>2. Streamlining the Grant Writing Process: AI-powered tools can analyze data and previous grant applications to help create proposals that are more likely to be</li> </ul>				
<ul> <li>Searching for: AI in g</li> <li>Generating answers f</li> <li>Artificial Intelligence -</li> <li>Automating Repeisorm sections of aspects of the pro-</li> <li>Streamlining the displacements</li> </ul>	(AI) can significantly enhance titive Tasks: AI can automate the grant proposal <sup>1</sup> . This al oposal <sup>1</sup> . Grant Writing Process: AI-pov	Choose a conversation style           More         More           Creative         Balanced         Precise           e the process of grant writing in several ways:         etasks such as formatting, editing, and even drafting lows grant writers to focus on more important           wered tools can analyze data and previous grant more likely to be successful <sup>1</sup> . They can also provid		Recent activity       Plugins         Al and Grant Writing       Image: Comparison of the second secon	S36 PM 425 PM 228 PM 227 PM Yesterday Yesterday	also provide feedback on the lping writers to improve and refine can ensure that grant proposals free by checking for spelling and well as identifying any curacies in the proposal <sup>1</sup>		

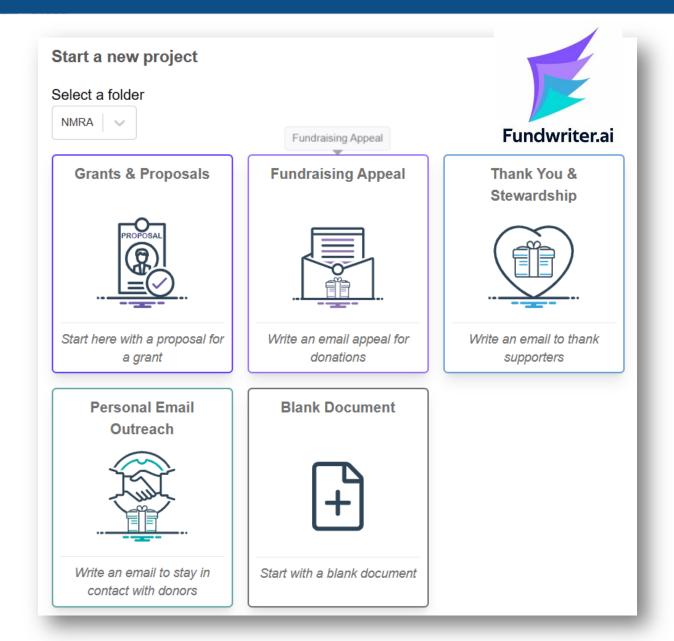
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## Fundwriter.ai

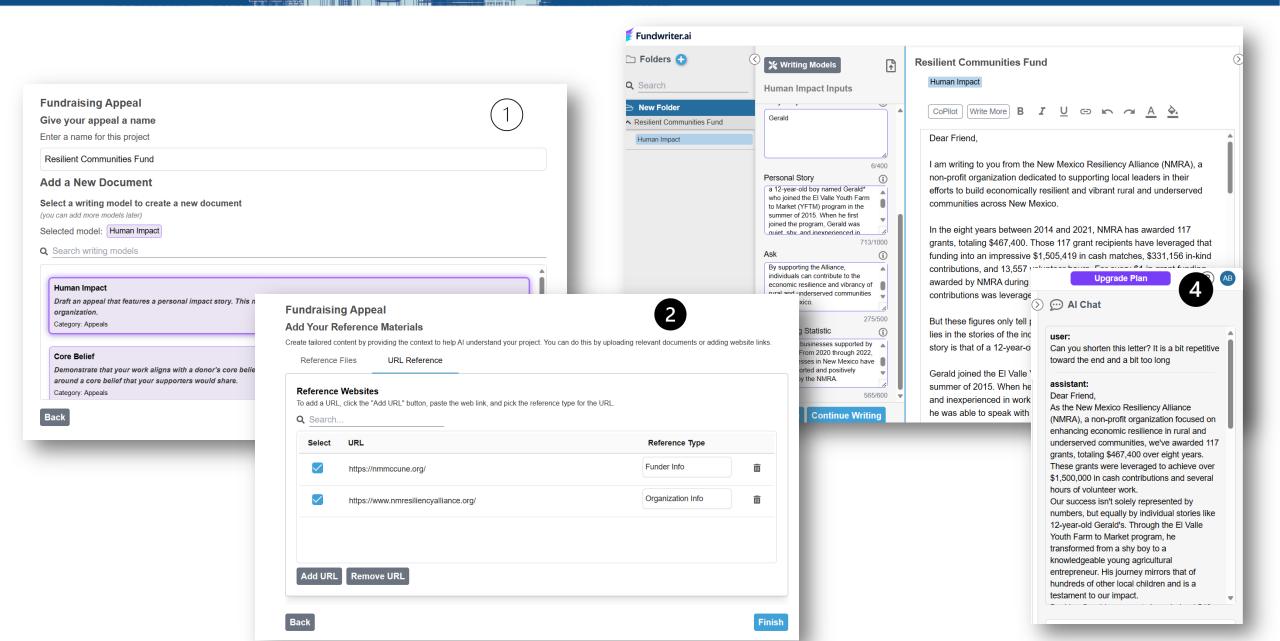
- "Writing assistant for nonprofit professionals" that can help you write just about any kind of content.
- 35 models to customize content, including thank you letters, donor emails, and annual appeals.
- Highly customizable, so generated content is unique.
- Must input information to get generated content back.
- Requires editing and review.
- 14-day free trial; Basic Plan \$264/year; Pro Plan \$816/year



#### New Mexico New Mexico

### Conference in Santa Fe JANUARY 31 - FEBRUARY 2

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## **Biz Training Series Need Statement**

🗲 Fundwriter.ai			Upgrade Plan ? 🖉	
🗅 Folders 🛨 🤇	K Writing Models	Business Training Series: Online Marketing Knowledge	🕥 💬 Al Chat	
Q Search	Guideline-Driven Proposal	Guideline-Driven Proposal Writer	user:	
> NMRA	Writer Inputs	CoPilot Write More B I U GD K A A.	Just focus on the need	
Business Training Series: Online Marketing Knowledge	Proposal Focus in Brief		assistant: User: Can you help me in improving the need	
Guideline-Driven Proposal Writer	seen the impacts of its efforts over the last 12 years and would like to expand	Need Statement	statement? Assistant: Absolutely! Your current need	
Resilient Communities Fund	its programs to include targeted business trainings to strengthen and	The downtown district of Shelbyville, despite its rich history and unique	statement provides a comprehensive view of	
Untitled Document	support small business owners and	local businesses, is not reaching its full potential due to the lack of online	the problem, the proposed solution, and its	
	798/1000	presence of its businesses. This not only limits their growth potential but	broader impact. However, I recommend these improvements to make it more compelling:	
	Grant Proposal Section (i)	also hinders the overall development of the downtown district, which is a	Donor Centricity: Mention the role of the	
	Need Statement	significant concern for Shelbyville MainStreet.	potential donor early in the piece. Start by	
	14/100 Helpful Details and Facts	In the digital age, an online presence is crucial for businesses to attract	saying something like "Shelbyville MainStreet, with support from partners like	
	available to them to promote their	customers and promote their offerings. According to industry expert Lyfe	you, aims to revitalize the downtown	
	businesses. And they can't afford traditional marketing avenues	Marketing, it costs merely \$2.50 to reach 1000 people on social media,	district". This immediately places the donor within the solution space and	
	(newspaper, radio) on a regular basis.	while reaching the same number via traditional marketing channels like	demonstrates how their support matters.	
	opportunities. According to industry	radio, newspaper or TV requires \$10, \$16 or \$28, consecutively. In	Conciseness: Some details can be	
	928/1000	addition, a study by Joe Blow reveals that 75% of women aged 18-49	simplified to keep your reader's attention. For example, instead of using industry	
	Word Limit (j	research online about local merchants before visiting the physical	jargon and percentage numbers regarding	
	500	location.		
	3/10	However, most businesses in the downtown district of Shelbyville are		
		lagging in this aspect. They have limited staff, limited marketing budgets,		
		and limited technological savvy. Hence, they are unable to effectively		
		navigate various online resources available to them to promote their		
	Write Continue Writing	businesses. They also struggle to afford regular traditional marketing	Send Clear Chat	



## Grantboost



- Platform uses algorithms to analyze the client's details and funding goals to generate proposal responses.
- Users complete a brief survey to provide the Al bot with information about their organization, team, mission, and funding goals.
  - Uses this to craft compelling proposals and identify potential grant opportunities.
- Lacks advanced editing tools.
- Limited user customization (content drafted may not be unique.)
- Free version; after using 50 free "boosts," \$19/month (though couldn't find the info on the website
  - Paid plan provides access to additional templates, tools.

Organization Profile
Organization Name:
New Mexico Resiliency Alliance
Industry: Let us know the sector your organization operates in, so we can curate our recommendations.
Nonprofit ~
Mission Statement: Briefly describe your nonprofit's mission, so we can help you amplify your impact.
The mission of the New Mexico Resiliency Alliance is to strengthen the resiliency of New Mexico's ru
Problem Statement:
Annual Budget:
60000

Grantboost 🕌 Free 🔶		47 Boosts Remaining	Templates	Assistant	Settings	Give Feedback	
+ New Project	Select a project on the left or Start Writing						
Resilient Communities Grant Fund	New Flex Template			New Letter of Inquiry New Organizational Background			
Resilient Communities Grant Fund	-						
Resilient Communities Grant Fund							

### NEW MEXICO MAINSTREET

## Conference in Santa Fe JANUARY 31 - FEBRUARY 2

#### EMBRACING TECHNOLOGY: TOOLS TO HELP YOU SUCCEED

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## Letter of Inquiry

Project Name:
Resilient Communities Grant Fund
Title: Share your role within your org, so we can better understand your responsibilities.
Board Member ~
Grantee: Your Org/Project Name
New Mexico Resiliency Alliance
Funding Organization:
McCune Foundation
Annual Budget:
60000
What do you need funding for?

NMRA's Resilient Communities Fund (RCF) is a grant-making program that funds projects in MainStreet/Arts & Cultural Districts, Frontier/Native American Community projects, and Urban Neighborhood Commercial Corridor projects throughout the state. The RCF leverages NMMS technical assistance and expertise, provided at no cost to grant recipients. NMMS' work is guided by the Main Street Approach <sup>™</sup> which prioritizes an inclusive organizational culture, diverse volunteer engagement, a commitment to engaging all sectors of the community, and equitable access to all stakeholders and community members.

### Priorities of the Funding Organization:

The McCune Foundation supports initiatives that build operational capacities for non-profits, making expertise in communications, finance, leadership development, organizational development and other areas more broadly available in service of a more structurally equitable and resilient sector.

A Foundation priority is to create and expand the economic base in New Mexico and to view its grant making through an economic development lens whenever possible, in particular supporting programs and organizations that seek to foster entrepreneurship across sectors. The Foundation also supports programs and initiatives that support and help drive growth in

### **Resilient Communities Grant Fund**

Dear McCune Foundation, My name is Amy and I am writing to you on behalf of the New Mexico Resiliency Alliance (NMRA). I am thrilled to inform you about our Resilient Communities Fund (RCF) and to request funding in the amount of \$60,000 to support this important program. The Resilient Communities Fund is a grant-making program that focuses on funding projects in MainStreet/Arts & Cultural Districts, Frontier/Native American Community projects, and Urban Neighborhood Commercial Corridors throughout the state of New Mexico. This program leverages NMRA's technical assistance and expertise, which is provided at no cost to grant recipients. At NMRA, we are deeply committed to the Main Street Approach<sup>™</sup>, a philosophy that prioritizes inclusivity, diverse volunteer engagement, and a commitment to engage all sectors of the community. We believe in equitable access for all stakeholders and community members, and we work tirelessly to build resilient and thriving communities in New Mexico. Through the Resilient Communities Fund, we aim to address the pressing needs faced by our target population. New Mexico is a state blessed with diverse cultures, languages, and traditions that make our communities unique. However, despite these assets, many New Mexicans face significant challenges in maintaining physical and mental health and wellness. Traditional practices and community support have historically been crucial for sustaining well-being, but the introduction of newer, less healthy diets and practices has taken a toll. One of the major contributing factors to the poor nutritional outcomes in our state is the existing food systems. These systems not only result in high rates of obesity and diabetes, but they also divert funds away from our state's economy. Approximately 80% of all money spent on food and nutrition in New Mexico leaves the state, leaving behind a weak local economy, according to the



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### Statement of Need Template

Craft a Compelling, Heartfelt Statement of Need?

### Project Name:

Example: NSF Seed Fund Project Pitch

Grantee: Your Org/Project Name

Ex: Grantboost Al

Problem Statement:

### Supporting Evidence or Data:

Example: Studies have shown that providing stable housing, coupled with supportive services, can reduce homelessness by up to 85%.

### Personal Story:

Example: Jane, a single mother of two who recently lost her job and became homeless. After spending months on the streets, Jane and her children found refuge in our transitional housing program. With our support, Jane secured a stable job and moved into permanent housing.

### Funding Organization:

Example: National Science Foundation

### Priorities of the Funding Organization:

Example: The National Science Foundation's funding priorities focus on advancing the frontiers of scientific knowledge across various disciplines. These priorities include supporting research in areas such as STEM education, environmental sustainability, public health, and national security, with the ultimate goal of fostering innovation, economic growth, and societal well-being.

### NEW MEXICO MAINSTREET

## Cons of Al Grant Writing

## Loss of Human Touch

- Lacks emotions, relationships and connection.
- Cannot replace unique insights, creativity and passion of humans.

## Learning Curve

• Al does not have an in depth understanding of the organization's mission, vision, values, and programs.

## **Data Privacy Concerns**

• Al requires an incredible amount of data (including finances), which could fall into the wrong hands and be used for nefarious purposes.

## **Over-Reliance**

• Al does not negate the need for a human grant writer. It's a resource, not a replacement.

## Conference in Santa Fe JANUARY 31 - FEBRUARY 2

## Blast Off with Boost! Your AI Grant Writing Co-Pilot 🔄 🔋

Type in a grant application question or give Boost a writing task

Get Grantboost Pro



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### Write a project pitch for the Resilient Communities Fund

Project Title: Resilient Communities Fund: Building a Stronger New Mexico Together

**Project Summary:** The Resilient Communities Fund is an initiative by the New Mexico Resiliency Alliance to enhance the resilience and economic vibrancy of rural and underserved communities across New Mexico. Through this project, we aim to empower <u>local residents</u> and organizations by providing them with vital resources, support, and opportunities needed to build resilient, sustainable, and equitable communities.

**Project Description:** The Resilient Communities Fund will serve as a catalyst for positive change and address critical challenges faced by rural and underserved communities in New Mexico. We will leverage our collaborative partnerships and mobilize resources to invest in community-led initiatives, capacity building programs, and strategic investments. The fund will support a wide range of initiatives, including:

1. Economic Development and Entrepreneurship Support: We will provide financial assistance, training, and mentorship programs to empower local entrepreneurs and small businesses, fostering economic growth and job creation.

2. Infrastructure and Community Development: We will support projects that improve essential infrastructure, such as access to clean water, healthcare facilities, affordable housing, and transportation, to enhance the quality of life for community members.

3. Environmental Stewardship and Sustainability: We will promote sustainable practices and initiatives that address environmental challenges, such as renewable energy projects, water conservation, and land restoration efforts.

4. Education and Skills Development: We will invest in educational programs, vocational training, and scholarships to enhance educational opportunities and equip residents with the skills needed to thrive in the 21st-century economy.

**Impact and Expected Outcomes:** Through the Resilient Communities Fund, we aim to achieve the following outcomes:



## Mistakes to Avoid in Al Grant Writing

- **Blind Trust:** As mentioned, steep learning curve. Do not just copy and paste Al generated content into a grant application nor proposal. Please take time to edit, fact check, cite sources, proofread, and double check formatting.
- **Ignoring Specific Grantor Preferences:** Don't ignore word count, page count, formatting, and content requirements which vary from grantor to grantor. Make sure what was generated matches what the funder requires.
- **Data Mismanagement:** If your data is not up to date or accurate, AI can not provide you with any useful analysis.
- **Avoiding Training & Practicing:** Take advantage of any training opportunities and practice with each platform. It will take time to make AI work effectively for you!

#### Searching for: AI in grant writing

✓ Generating answers for you...

Artificial Intelligence (AI) can significantly enhance the process of grant writing in several ways:

- Automating Repetitive Tasks: AI can automate tasks such as formatting, editing, and even drafting some sections of the grant proposal<sup>1</sup>. This allows grant writers to focus on more important aspects of the proposal<sup>1</sup>.
- 2. **Streamlining the Grant Writing Process:** Al-powered tools can analyze data and previous grant applications to help create proposals that are more likely to be successful <sup>1</sup>. They can also provide feedback on the quality of proposals, helping writers to improve and refine their work <sup>1</sup>.

spelling and grammatical errors, as well as identifying any inconsistencies or inaccuracies in the proposal <sup>1</sup>.

- 4. Enhancing Quality: AI can enhance the quality of grant proposals by analyzing the language and tone of a proposal to ensure that it is engaging and persuasive<sup>1</sup>.
- 5. Efficiency: AI can reduce the time investment required for grant writing by quickly sifting through data and providing a working draft as a starting point<sup>2</sup>. AI-powered tools can handle multiple proposals simultaneously, tracking deadlines and streamlining processes<sup>2</sup>.
- 6. Precision and Personalization: AI can tailor proposals to match each funder's profile by analyzing previous successful applications and funders' published materials<sup>2</sup>. AI tools can also integrate recent news, published papers, and emerging trends relevant to the nonprofit's cause<sup>2</sup>.
- Competitive Edge: Al can provide a competitive edge by uncovering insights from past funding patterns, predicting areas of interest funders might be leaning towards, and even suggesting less tapped funding sources<sup>2</sup>.

In summary, AI can make the grant writing process more efficient, accurate, and personalized, thereby increasing the chances of success <sup>1 2</sup>.

Learn more 1 🖤 grantwritingmadeeasy.com 2 🔇 typli.ai 3 🔇 grantboost.io 4 🔇 copymate.app

Remember, Artificial Intelligence is not a replacement for human grant writers!

## **Ethical Considerations when Using AI in Grantwriting**

- Transparency and Authenticity:
  - Should use of AI in developing the grant proposal be disclosed?
  - Can a grant proposal truly be considered the work of the applicant if most of it was generated by Al?
  - How will funders adapt their review processes to account for the potential use of AI in proposals?
  - Should there be regulations or guidelines for the development and use of Al in grantwriting?
- Bias and Equity:

MEXICO

- Al tools can inherit biases from data they are trained on, potentially favoring proposals aligned with these biases.
- Are Al tools readily available and affordable for everyone, or do they create a new barrier to entry for smaller organizations and diverse applicants?

- Quality and Control:
  - Can solely relying on Al lead to cookie-cutter proposals lacking originality and failing to resonate with specific funders?
  - While AI can quickly assemble information, it can also generate factual errors or misleading claims.

### What are the ethical considerations of using AI for grantwriting 🧷

View other drafts 🛛 🗸

Using AI for grantwriting offers efficiency and potential for improvement, but also raises a number of ethical considerations. Here are some key points to ponder:



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## Thank you! Questions?



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#### Sources & Resources

- Al Grant Writing: Revolutionize Your Funding Strategy with AI | InstrumentI
- <u>The Role of AI in Nonprofit Grantwriting Mission Bridges (smallbusinessentrepreneur.org)</u>
- https://g.co/bard/share/250568263b35
- <u>ChatGPT (openai.com)</u>
- Bard (google.com)
- <u>Copilot (microsoft.com)</u>
- <u>Fundwriter.ai</u>
- Grantboost

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