“Providing loans and assistance to improve the economic and social conditions of New Mexicans.”
The Loan Fund at a Glance

• The Loan Fund was founded in 1989 to help alleviate poverty

• The Loan Fund is a 501(c)(3) and a US Treasury Dept. certified CDFI

• The Loan Fund provides loans and business consulting services to small businesses, business startups, and nonprofits

• The Loan Fund is based in Albuquerque, and operates statewide

• The Loan Fund has borrowers in 22 counties of the state’s 33 counties

The Loan Fund office is located at 423 Iron Ave. SW
The Loan Team

Norma Valdez
Director of Lending

Joe Justice
Loan Officer

Cathy Sorenson
Loan Officer

Leroy Pacheco
President/CEO

George Kenefic
Director of Enterprise Empowerment
## Community Impact Since Inception

<table>
<thead>
<tr>
<th>Category</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Loans Provided</td>
<td>1,560</td>
</tr>
<tr>
<td>Total Amount of Capital Disbursed</td>
<td>$68.5 million</td>
</tr>
<tr>
<td>New Mexico Jobs Created or Preserved</td>
<td>8,500+</td>
</tr>
</tbody>
</table>
Current Community Impact

Number of Loans Outstanding  250+

Capital Disbursed Outstanding  $13 million

New Mexico Jobs Supported  1,200+

60%+ of borrowers are low-to-moderate income

80%+ of borrowers are minority and/or women entrepreneurs
Affordable loans (7-9% interest) typically ranging from $5,000 to $500,000 to small businesses and nonprofits throughout New Mexico.

Types of financing available:

- Loans to purchase machinery and equipment
- Working capital
- Microloans (rural and urban)
- Bridge financing
- Loans to purchase inventory
- Loans to purchase owner-occupied real estate
- Business acquisition loans
- -Business startup loans
- Loans to purchase owner-occupied real estate
- Loans to carry accounts receivable
- -Community facility loans
- Lines of credit
Our Services - Technical Assistance

The Loan Fund offers personalized one-on-one technical assistance (business consulting and skill development trainings) to all clients in a wide range of topics, including:

- Financial counseling and credit management
- Marketing
- IT and web development
- Business development
- And more depending on the client’s needs

All technical assistance is provided at NO COST to the client and usually begins before a loan is even made.
Current Loan Fund Clients

Villa Myriam Coffee & The Brew
Albuquerque

SSC Construction
San Felipe Pueblo

Magic Mobile Home Supply
Albuquerque & Las Cruces

Holtsoi Trucking
Crownpoint
THE NEXT STEP

Things to consider when starting or growing your business...
15 MINUTE BUSINESS PLAN

Who?
What?
When?
Where?
How?
KEY POSITIONS

Accounting
Legal Structure
Insurance
Marketing/Advertising
Financing
Can we help your business?

Applications and More Information Available Online at:
www.LoanFund.org
or
Call us today at:
505-243-3196
Toll free: 866-873-6746

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¡Si, hablamos español!