



***“Providing loans and assistance to improve the economic and social conditions of New Mexicans.”***

**505-243-3196 • [www.loanfund.org](http://www.loanfund.org) • [info@loanfund.org](mailto:info@loanfund.org)**

# The Loan Fund at a Glance

- The Loan Fund was founded in 1989 to help alleviate poverty
- The Loan Fund is a 501(c)(3) and a US Treasury Dept. certified CDFI
- The Loan Fund provides loans and business consulting services to small businesses, business startups, and nonprofits
- The Loan Fund is based in Albuquerque, and operates statewide
- The Loan Fund has borrowers in 22 counties of the state's 33 counties

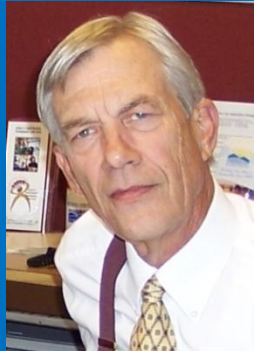


The Loan Fund office is located at 423 Iron Ave. SW

# The Loan Team



**Norma Valdez**  
**Director of Lending**



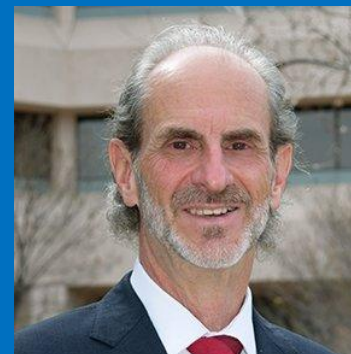
**Joe Justice**  
**Loan Officer**



**Cathy Sorenson**  
**Loan Officer**



**Leroy Pacheco**  
**President/CEO**



**George Kenefic**  
**Director of Enterprise Empowerment**

# Community Impact Since Inception

<b>Number of Loans Provided</b>	<b>1,560</b>
<b>Total Amount of Capital Disbursed</b>	<b>\$68.5 million</b>
<b>New Mexico Jobs Created or Preserved</b>	<b>8,500+</b>

# Current Community Impact

**Number of Loans Outstanding**

**250+**

**Capital Disbursed Outstanding**

**\$13 million**

**New Mexico Jobs Supported**

**1,200+**

**60%+ of borrowers are low-to-moderate income**

**80%+ of borrowers are minority and/or women entrepreneurs**

# Our Products - Business Financing

**Affordable loans (7-9% interest) typically ranging from \$5,000 to \$500,000 to small businesses and nonprofits throughout New Mexico.**

## **Types of financing available:**

- Loans to purchase machinery and equipment
- Microloans (rural and urban)
- Loans to purchase inventory
- Business acquisition loans
- Loans to carry accounts receivable
- Lines of credit
- Working capital
- Bridge financing
- Loans to purchase owner-occupied real estate
- Business startup loans
- Community facility loans

# Our Services-Technical Assistance

**The Loan Fund offers personalized one-on-one technical assistance (business consulting and skill development trainings) to all clients in a wide range of topics, including:**

- Financial counseling and credit management**
- Marketing**
- IT and web development**
- Business development**
- And more depending on the client's needs**

**All technical assistance is provided at NO COST to the client and usually begins before a loan is even made**

# Current Loan Fund Clients



**Villa Myriam Coffee & The Brew  
Albuquerque**



**Magic Mobile Home Supply  
Albuquerque & Las Cruces**



**SSC Construction  
San Felipe Pueblo**



**Holtsoi Trucking  
Crownpoint**



# THE NEXT STEP

Things to consider when starting or growing your business...

# 15 MINUTE BUSINESS PLAN

Who?

What?

When?

Where?

How?

# KEY POSITIONS

Accounting

Legal Structure

Insurance

Marketing/Advertising

Financing

# Can we help your business?

**Applications and More Information Available Online at:**

**[www.LoanFund.org](http://www.LoanFund.org)**

**or**

**Call us today at:**

**505-243-3196**

**Toll free: 866-873-6746**

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***¡Si, hablamos español!***