

**AGENCY:** Utility Companies

**DESCRIPTION:** Because a healthy business environment is important to utility companies, most have business development specialists on staff.

**ELIGIBLE USES:**

- Most utility companies provide rate incentives to their industrial users.
- In addition, most utility companies provide referrals to:
  - Sources of financing and incentives,
  - Information on state licenses, applications, permits and other requirements, and
  - Information on applicable taxes, etc.