

PROGRAM: Sandia National Laboratories Small Business Programs **Via Partner Organization**

AGENCY: Sandia National Laboratory

DESCRIPTION: This program connects small businesses and Sandia National Lab via small business points of contact, and business community liaisons.

STRUCTURE:

- The program Assess needs of small business to develop capabilities and
- Collaborates with business development organizations:
 - Center for Commercialization and Entrepreneurial Training Seminars (CCET)
 - Quality Training – NM 9000
 - Small Business Innovation Research Grant Training (SBIR/STTR)
 - Lean Manufacturing Practices and Application
- Funding
 - Assistance is rendered at no cost to the NM small business
 - NM Small Businesses are eligible for \$10,000 worth of assistance
 - Annually in rural areas and \$5,000 in urban (Bernalillo County).
- Restrictions
 - Cannot be in competition with private sector
 - No cash or equipment is given to the company
- Provides participants:
 - Quarterly summits to address needs, goals & objectives Capabilities Statement Training
 - Effective Presentation Training
 - Present to supply chain buying entities

QUALIFICATIONS/CRITERIA:

- To qualify, a business must be certified as a New Mexico small business (generally less than 500 employees) and provide New Mexico tax identification.
- The selection criteria include Need and impact to the small business
 - Availability of SNL expertise and resources
 - Potential impact: economic, technological, etc.
- For more information contact the Supply Chain Resource & Development Dept.
Small Business Contact 1-800-765-1678 or sbpadmin@sandia.gov . www.sandia.gov/bus-ops/partnerships