

PROGRAM: New Mexico 9000 **Top Incentive**

AGENCY: Office of Science and Technology, NM Economic Development Department

DESCRIPTION:

- ISO 9001:2000 is an International Quality Management System Certification required to do business Nationally & Globally ; it is required by major U.S. companies, agencies of the U. S. government and over 150 countries
- New Mexico 9000 is an affordable fast-track program to meet this requirement.

STRUCTURE: New Mexico 9000 Program will provide

- Coursework & training material on ISO 9001:2000
- Classroom facilities for all classes (16 sessions-every other week-3 hours or 8 sessions every 4 weeks-6 hours) and consultation
- ISO Certified Lead Auditors (RAB) to work with you on implementing your ISO 9001:2000 Quality Management System: explain the Standards & critique your procedures
- Certified Internal Auditing class included at no additional cost

QUALIFICATIONS/CRITERIA: An ISO 9000 Certification can result in

- 75% Better understanding of jobs and tasks
- 54% Reduced part defects
- 54% Fewer parts returned
- 47% Improved on-time delivery, etc.
- The average benefit of ISO 9000 Registration is a 6% increase in sales.

SAVINGS: Average **cost** of ISO 9000 compliance is \$120,000, but NM 9000 Fees are based on annual gross receipts

<u>Annual Gross Receipts</u>	<u>Fee</u>
-0- to \$99K	\$1,000
\$100K to \$499K	\$3,000
\$500K to \$999K	\$5,000
\$1Million and above	\$6,000

- Per IRS, costs to obtain & maintain ISO Certification are Tax Deductible as a Business Expense
- At 1 year or less, your company will be ISO 9001:2000 Compliant
- Also, third-party Gap Audit paid by NM 9000 conducted by a Certified ISO Auditor (RAB) (The audit only assures ISO compliance. ISO registration and all associated fees are the responsibility of the company)
- Successful completion of Gap Audit, companies will receive a 50% fee refund (\$500-\$3,000) and a certificate signed by the Governor (\$500-\$3,000 & 1 Year vs. \$120,000 & 3 Years)
- For more information, contact Ken Manicki
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